

June 2017

Summer is here!

Welcome to your new monthly newsletter, providing you with all the information you need to succeed in 2017.

Business quote for the month

***"We rise by lifting others."* – Robert Ingersoll**

Make sure you grab all the benefits of being a CES dealer. Do you know what is in it for you?

- ✓ Join a market leading company in EPoS Software
- ✓ Best rates guaranteed on new hardware & software
- ✓ Competitive support fees
- ✓ Award winning News Round System from our EPoS
- ✓ New release: IP Link to CCTV
- ✓ Supplier links
- ✓ Instant hands free installation with highly popular & easy to understand software
- ✓ Add some additional revenue to your bottom line: offer top-ups and card payment integration
- ✓ Quick sales & in-depth reports
- ✓ Full stock control
- ✓ Fast, easy & reliable cloud base back up
- ✓ Staff analysis
- ✓ 98% of customers recommend us

Take a peek at what some of our end users have to say!

Jin Kichi

Hampstead

"We're an authentic Japanese restaurant and we've been running for a very long time. We adopted the CES Software about 9 years ago now. We use it both on iPad and iPhone which is really helpful. We got counters here and tables which the software automatically splits up both. When placing customer orders, all we have to do is tap it in. The orders get sent off according to the items to all the different kitchens – hot food kitchen and the sushi kitchen and we don't have to do any of that manually as we just need to tap it in and send. The sushi orders go to the sushi kitchen and the remaining hot food to go to the hot food kitchen. We don't need to run around chasing around the orders helping us to save time and this is great as our main focus can now be on the customers. The bill on the system makes everything a lot

Did you know?

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Get to know & start using our various discount functions:

Button Commands

DISCOUNT - Discounts the last item entered in the sales grid

ALLDISCOUNT - Discounts all items entered in the sales grid

SELECT DISCOUNT - Discounts the items selected from the select discount pop up screen

PERCENTAGE - Press a discount mode button, enter a percentage value then press this to change the price to this new figure

AMOUNT - Press a discount mode button, enter an amount then press this to change the price to this new figure

OFF - Press a discount mode button, enter the amount to take off and then press this to discount the price to this amount

Switches

/P for percentage

/A for override price

/O to take amount off price

/1 Reason code number 1-24

ALLDISCOUNT100*P/1 - This will discount all products by 100% using reason code

SELECTDISCOUNT100*O/3 - This Will discount all selected products to £1.00 using reason code 3

quicker and efficient which means no long waiting around for customers after their meal. We adopted the software 9 years ago and I don't think we would ever go back."



West Street Vineyard *Colchester*

"We've been open for 3 years, we are open for breakfast, lunch and dinner and also open for private functions. We adopted the CES Software about 3 years ago and it's really simple and easy to use. Processes our order in seconds. We do everything on our till from taking deposits, gift vouchers to putting an order through directly to the kitchen and it's really simple to use, we love it and would be lost without it."



Dealer Focus

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EPoS North UK Ltd specialise in the supply of touch screen EPoS systems across the Hospitality & Retail industry - from Hotels, Restaurants, Golf Clubs, Pubs, Distillery Visitor Centres, Delis, and Retail Shops.

EPoS North, situated in Inverness, Scotland, have had a solid relationship with CES Software since their formation back in 2008.

Your industry, above and beyond!

CES and EPoS North truly benefit from versatility of the portfolio enabling installs into such a diverse and exciting range of businesses. Recently they have had an increase in variety of both Distilleries and Breweries being added to their clientele.

EPoS North have CES Software installed from the oldest intact lighthouse in Scotland, North Ronaldsey, Lighthouse Visitor Centre to Jacobite Cruises on Loch Ness to Ben Nevis Distillery.

**Ben Nevis
Distillery**

**loch ness
by Jacobite**

"With customers across the mainland Scotland and many on remote islands, it's important that the equipment and software we provide is reliable." Says **Gavin Macdonald, Owner of EPoS North.**

EPoS NORTH

Check out their website above

Save the Date

Visit market leading EPoS Software provider- CES Software as they have another chance to demonstrate and put their products on display, giving you a chance to get to experience them live.

Make sure you don't miss the biggest exhibitions confirmed so far for 2017 and 2018.

CES will be exhibiting at:

- The Restaurant Show on the 2nd-4th October 2017 and
- RBTE on the 2nd and 3rd May 2018 both taking place at Olympia, London.

For more information on these exhibitions just give us a call directly on: **01992 564 645**